

Multimedia Polska S.A.

2008 first quarter results



May 14, 2008

Disclaimer

This presentation contains 'forward-looking statements' including, but not limited to, statements regarding anticipated future events and financial performance with respect to our operations. Forward looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include words like 'believe', 'expect', 'anticipate', 'estimated', 'project', 'plan', 'pro forma', and 'intend' or future or conditional verbs such as 'will', 'would', or 'may'. Factors that could cause actual results to differ materially from expected results include, but are not limited to, those set forth in our Issue Prospectus filed with the Polish Securities and Exchange Commission, the competitive environment in which we operate, changes in general economic conditions and changes in the Polish, American and/or global financial and/or capital markets. Forward-looking statements represent management's views as of the date they are made, and we assume no obligation to update any forward-looking statements for actual events occurring after that date. You are cautioned not to place undue reliance on our forward looking statements.



First Quarter 2008 Highlights

Our Q1 EBITDA* was PLN 56.6m increased by ca. 14.5% year-on-year

We increased the number of RGUs to over one million, growth of 16.3% year-on-year

We added ca. 15,600 DTV subscribers in Q1 2008

We had ca. 72,000 rentals of video on demand in Q1 2008

We increased RGU/unique customer ratio to 1.57

We continue to reduce operating expenses per RGU

We continue to enjoy high EBITDA margin of nearly 50%



First Quarter 2007 Highlights Cont.

- We added 39,100 net RGUs
 - 15,700 video RGUs
 - 18,000 broadband RGUs
 - 5,400 telephony RGUs
- We had 638,000 unique customers
 - 411,300 single play subscribers
 - 175,300 double play subscribers
 - 51,400 triple play subscribers

- RGU/subscriber rate was
 - 1.52 in Q4 2007
 - 1.57 in Q1 2008
- Blended ARPU per subscriber
 - PLN 57.78 in Q4 2007
 - PLN 58.53 in Q1 2008
- Blended ARPU per RGU
 - PLN 37.04 in Q4 2007
 - PLN 36.71 in Q1 2008



RGU Growth Highlights

RGU growth quarterly and year-on-year...

Quarter-on-quarter ('000)	Q4 2007	Q1 2008	% change
video	576	592	3%
voice	176	181	3%
data	212	230	8%
Total	964	1 003	4%

Year-on-year ('000)	Q1 2007	Q1 2008	% change
video	531	592	11%
voice	165	181	10%
data	166	230	38%
Total	862	1 003	16%

... y-o-y we increased the number of 2-play users by 33% and 3-play users by 40%





business review

Our subscriber base—31 March 2007

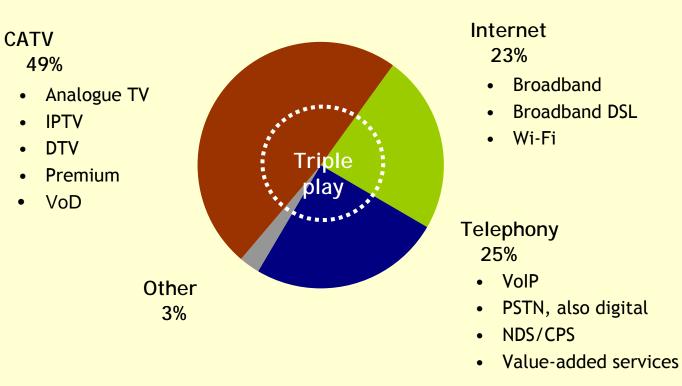
Our Market	1,005,000 marketable homes	638,000 unique subscribers	1,003,000 total RGUs
Our Services	592,000 video RGUs*	230,000 broadband RGUs	181,000 voice RGUs**
Multiplay	411,300 1-play subscribers	175,300 2-play subscribers	51,400 3-play subscribers



Our products today

We have fully diversified revenue streams...

Revenue breakdown Q1 2008

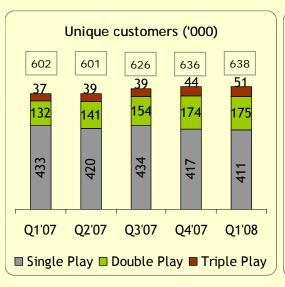


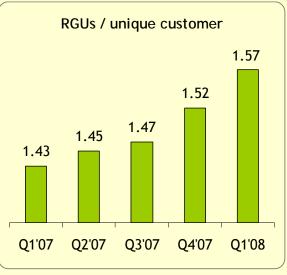
... and have achieved our target revenue structure

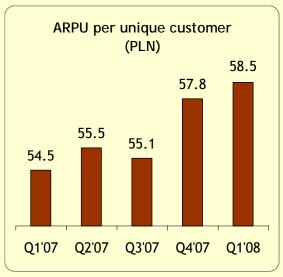


Subscribers and ARPU

Due to successful bundling of services, we continue to grow our ARPU per unique customer...



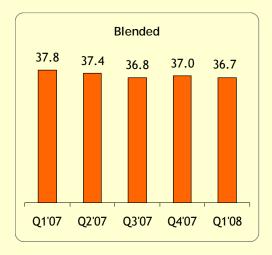




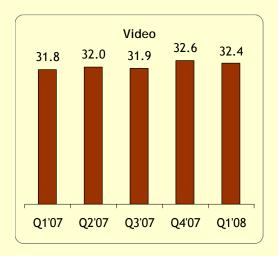
RGU per unique customer increased materially from 1.43 in Q1 2007 to 1.57 in Q1 2008

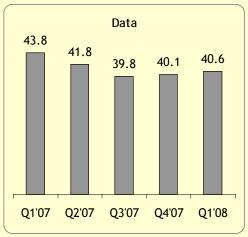


ARPU per RGU





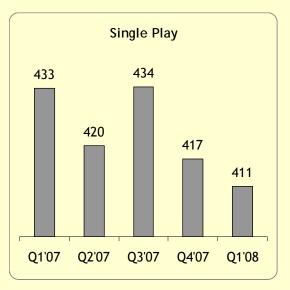




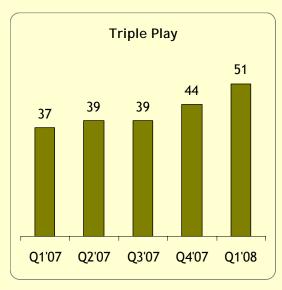


Customer Base Structure

In line with our strategy, we have been moving away from single play and towards double and triple play...







Note: In Q1'07 and Q3'07 the number of single play RGUs increased due to acquisitions

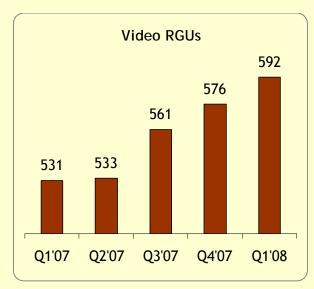
All data in thousands

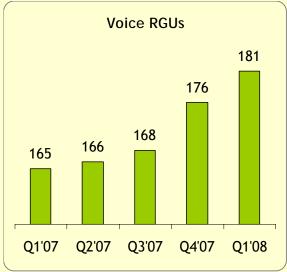
... and we fully expect this trend to continue going forward

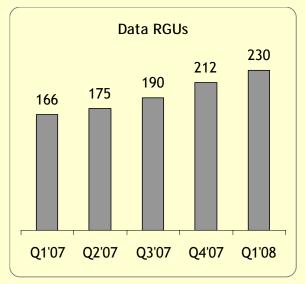


Growth of Customer Base

Stable and solid growth of Revenue Generating Units quarter on quarter in all service groups...



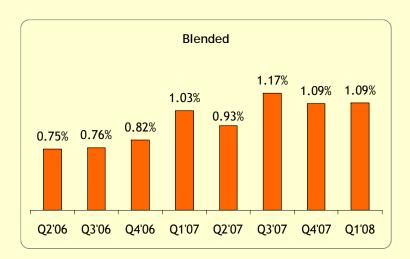


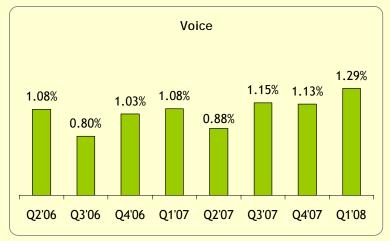


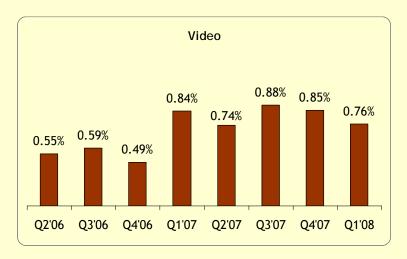
All data in thousands

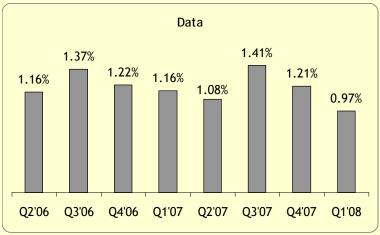


- under control due to service bundling

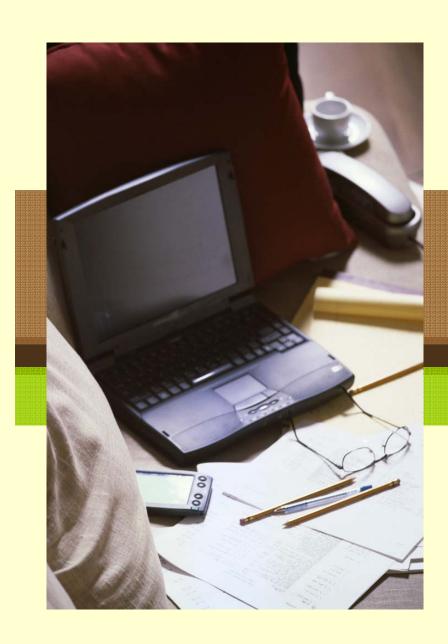












financial review

Revenue Structure Quarterly

CATV revenues increased due to RGU additions and price increases introduced in 2007. Our DTV revenues continue to grow...

Revenues (PLN '000) Q1 2007 Q4 2	Q4 2007	Q1 2008	Q1'08/Q1'07	Q1'08/Q4'07	
Revenues (PLN '000)	Q1 2007	Q4 2007	Q1 2008	% change	% change
basic CATV	46 708	52 619	53 122	14%	1%
premium CATV	1 476	1 398	1 271	-14%	-9%
DTV & IPTV	182	754	1 404	671%	86%
internet	20 472	24 132	26 903	31%	11%
telephony	28 656	28 669	28 795	0%	0%
other revenues	2 468	4 309	3 522	43%	-18%
Total Revenues	99 963	111 881	115 016	15%	3%

The impact of dynamic growth of Internet RGUs on revenues is partly offset by price discounts.

While traditional telephony revenues are shrinking the new VoIP telephony is rapidly gaining popularity.



Operating Expenses Quarterly

Despite operating a larger customer base...

Expenses (PLN '000)	Q1 2007	Q4 2007	Q1 2008	Q1'08/Q1'07 % change	Q1'08/Q4'07 % change
programming and copyrights	11 504	11 212	12 003	4%	7%
bandwidth	2 172	2 787	3 276	51%	18%
interconnect	4 149	5 918	6 348	53%	7%
network costs	8 049	9 144	9 758	21%	7%
sales and marketing*	4 082	4 825	4 615	13%	-4%
payroll and benefits*	11 560	13 879	12 795	11%	-8%
taxes and charges	2 711	2 759	2 765	2%	0%
professional services	1 045	929	829	-21%	-11%
energy and materials	2 853	3 690	3 062	7%	-17%
other expenses	2 515	2 428	2 839	13%	17%
Total Expenses	50 640	57 572	58 289	15%	1%
OPEX/ RGU /month	19.6	19.9	19.4	-1%	-3%

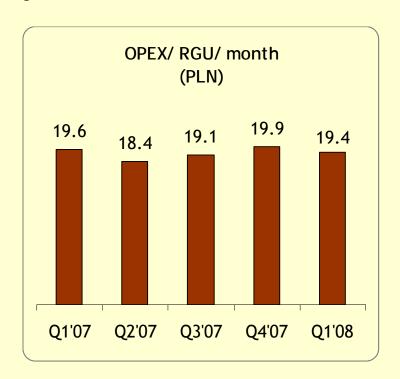
^{*} The remuneration of sales reps in Q4 2007 and Q1 2008 has been reclassified from payroll back to S&M to ensure continuity of reporting. The adjustments were PLN 1.9m in Q4 2007 and PLN 2.0m in Q1 2008.

... we have managed to keep operating expenses under control.



Operating Expenses Quarterly

The impact of reorganisation of our operations in Q4 2007 and one-off items resulted in a higher OPEX/ RGU/ month ratio...



... in Q1 2008 the ratio was back on track.

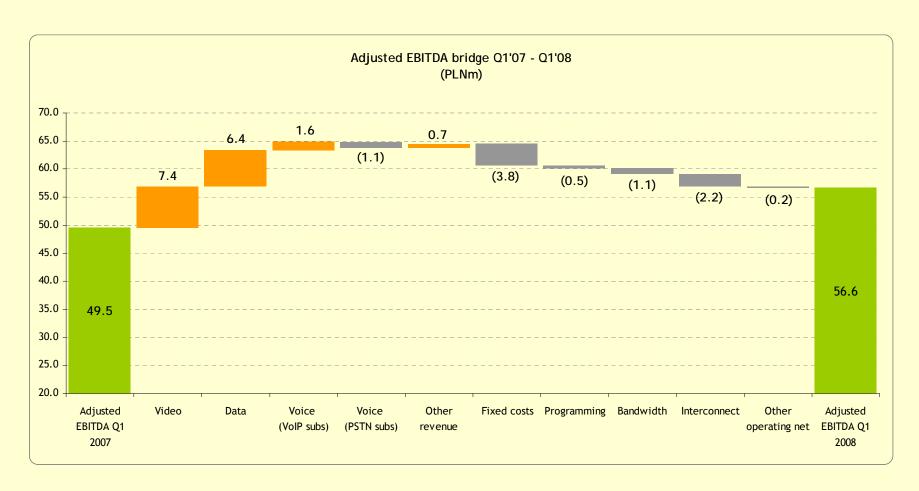


Income Statement Quarterly

Income Statement (PLN '000)	Q1 2007	Q4 2007	Q1 2008	Q1'08/Q1'07	Q1'08/Q4'07
income statement (FEN 000)	Q1 2007	Q4 2007 Q1 2008		% change	% change
Revenues	99 963	111 881	115 016	15%	3%
Expenses (excl. D&A)	50 640	57 572	58 289	15%	1%
Adjusted EBITDA	49 461	54 943	56 634	15%	3%
margin	49.5%	49.1%	49.2%	-	-
Operating profit	23 832	26 470	23 474	-2%	-11%
Net interest	(6 192)	(2 749)	(5 120)	-17%	86%
Pretax profit	17 640	23 722	18 354	4%	-23%
Tax	1 174	(5 282)	2 581	-	-
Net income	16 465	29 004	15 773	-4%	-46%



EBITDA Bridge*



^{*} Adjusted: operating profit plus depreciation and amortisation less one-off non-cash items



Balance Sheet

Balance Sheet (PLN '000)	31-12-07	31-03-08	% change
Assets			
non-current	794 665	864 822	9%
current	75 720	92 956	23%
cash & equivalents	192 167	105 336	-45%
Total assets	1 062 552	1 063 114	0%
Equity	565 979	587 905	4%
Liabilities			
non-current	414 311	282 866	-32%
current	82 261	192 344	134%
Total equity & liabilities	1 062 552	1 063 114	0%



Free Cash Flow

Free Cash Flow (PLN '000)	Q1 2008
Adjusted EBITDA	56 634
Changes in working capital	(5 962)
Investment expenditure	(52 200)
Tax paid	(2 581)
Free Cash Flow	(4 109)



Capital Expenditures

We spent approx. PLN 58.1 on capital expenditure in Q1 2008...

CAPEX (PLN '000)	Q1 2007	Q4 2007	Q1 2008
growth	34 200	33 500	44 200
other	3 800	6 800	8 000
acquisitions	54 500	16 300	5 900
Total CAPEX	92 500	56 600	58 100

... our growth CAPEX accounted for 85% of total organic CAPEX (w/o acquisitions)





recent events outlook

Recent Events

1 million RGU threshold crossed in Q1 2008 particularly thanks to vibrant sales of Internet and digital TV

11,400 homes passed ready in Warsaw

Video on demand currently available in 44 cities recorded total of 72,000 rentals in Q1 2008

Implementing active acquisitions strategy overbuilding existing operators, ca. **8,900 homes passed** already built (excluding 8,000 HP in Warsaw)

Share buy-back programme in place since 12 December 2007 2,778,237 shares acquired until 9 May 2008, representing 1.76% of the share capital

Total funds allocated to the share buy-back programme - PLN 120 million



New Acquisitions

Acquisitions completed in Q1 2008:

internet provider location

PT Aries Trzebinia

PHU Volta Pruszcz Gdański

LANET S.C. Szczytno

cable operator location

Rezystor S.C. Pruszcz Gdański Mikrotel Sp. z o.o. Ropczyce



Adding:

- 6,300 homes passed
- 2,900 cable subscribers
- 3,100 internet users



The Warsaw Project—Main Accomplishments To Date

Construction of 26,000 HP in North-West districts in progress (8,000 HP completed)

Construction of 15,000 HP in North-East districts in progress

Construction of metropolitan backbone network integrating all districts of Warsaw in progress (5 km completed)

Construction of **new head-end completed** enabling us to provide all our services to our homes passed in Warsaw

First Customer Care Centre ready

Service sales to begin in May 2008



Future Developments

Planning to reach coverage of 10% of **Warsaw households** - ca. 100,000 homes passed Warsaw investments estimated at PLN 70-100m

Continue active acquisitions strategy in attractive locations to encourage sell-off

Introducing **new services based on digital standards**, such as interactive TV, time-shift TV, T-commerce etc.

Close to finalising negotiations with a mobile operator to offer mobile services as a Mobile Virtual Network Operator (MVNO)

Preparing to benefit from Wholesale Line Rental (WLR) and Local Loop Unbundling (LLU)

Continue the roll out of WiMax to provide wireless voice and broadband internet services



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